



Department for
International Trade

Demystifying International Procurement

How to find **overseas** contracts?

MS Teams [link here](#)

Timing: Friday 19TH November at 14:00 – 15:00 (UK Time)

What opportunities might your business be missing to win valuable government contracts overseas and how are meetings between public officials from across the world in physical and virtual conference rooms shaping those opportunities?

Government Procurement accounts for roughly 13% of GDP across the OECD, while many countries, including several with whom we are in the process of negotiating new Free Trade Agreements (FTAs) spend even more.

These agreements are key to helping UK suppliers bid for and win government contracts for their goods and services overseas and part of the job of the DIT Government Procurement team is ensuring businesses like yours know how they work and that they reflect your priorities.

In this webinar you will learn:

- where we see opportunities for UK businesses in participating in government contracts abroad
- the trade policy landscape for government procurement

INTERNATIONAL

TRADE WEEK

NOVEMBER 15-19 2021